



## Company Introduction

## Our Company

Risk Focus is a niche consulting company specializing in IT services for Trading and Risk Management at top tier investment banks.

We focus exclusively on Global Capital Markets. By capitalizing on our systems expertise and extensive industry knowledge, we equip our clients with custom solutions fit to their specific business needs.

Our combined experience on projects in the sector provides us with a unique and valuable perspective on:

- Architectural Choices
- Technology Stack
- Development Methodologies
- Product Coverage

## Our Services

### ■ Analysis and Specification

We possess the depth of business and technical knowledge required to effectively analyze and clearly communicate realistic solutions for the complex problems that challenge our clients' business.

### ■ Systems and Service Architecture

We design and implement coherent and effective service architectures. We enable our clients to manage their technology assets by efficiently integrating front-to-back system components.

### ■ Implementation and Integration

We provide management of the full software development lifecycle, from business requirements and conceptual design, through development and delivery.

## Our Approach

We believe that success can only be mutual.

We fully align our business goals with those of our clients and share the responsibility of delivering. The right solution for our clients' business is one which fits their organization. To this end, we customize our solutions to leverage our clients' unique opportunities, skills and expertise.

Complex problems require small motivated teams with multiple skills. Developers need to understand the business and Business Analysts need to understand technology.

# Our Methodology

Our firm adheres to the following methodology:

- Build small mixed teams of client staff and consultants
- Resource projects based on domain knowledge and past experiences
- Leverage Internal Knowledge and Expertise within the company
- Deliver working software frequently to allow for iterative re-factoring
- Prepare for and accept changing requirements, even late in the development cycle

## Our People

We are our people.

Our consultants are chosen for their proven track records in delivering successful solutions, and for their motivation and ambition to take on the challenges of a fast-paced work environment.

Our people are experts in Java, .NET, Oracle, Open Source technologies, Agile Software Development, and Enterprise Integration.

To ensure exceptional performance, Risk Focus requires that Business Analysis resources are comfortable with the fundamentals of the technology, and Technical resources understand the fundamentals of the business.

Every Risk Focus consultant has the ability to succeed across the multiple roles that span the development cycle. We believe this is essential to the success of achieving project-related goals.

# Our Values

Our values are simple:

- Hire only the bright, the creative and the technology savvy
- Let them shine
- Learn always: new technologies and businesses
- Embrace change. Tackle the seemingly intractable issues
- Collaborate with our clients; they also have the brightest people
- Drive for excellence always
- Reward individuals for initiative and the creation of value

## Our Culture

We encourage full participation from all of our associates through an open organizational structure and a collaborative work environment. We believe that intelligent, innovative people combined with the right technology toolset can solve the most complex business problems.

Backed by our internal resources and comprehensive knowledge exchange, our consultants are fully empowered to deliver results. We encourage our consultants to share their technical knowledge with our clients' internal technology resources, because this ensures long-term project success.